



Native to the DFW area, Dena has been educated in design, marketing and environmental science. She has spent over a decade in construction and is currently co-owner of a remodeling company that she helped create. Dena has excelled in real estate full time since early 2004. Her experience, creativity, attention to detail and flexible style combine to produce superior service. Utilizing state of the art technology allows her to keep her clients on the cutting edge of the ever changing market.

Dena provides residential services the entire DFW area, concentrating on the central cities of Arlington, Bedford, Coppell, Euless, Grand Prairie, Hurst, Irving, and Las Colinas. A local resident for over 40 years, and an Irving resident since 1995, she knows first hand the advantages the area has to offer. Whether you are buying, selling, leasing or looking for investment properties Dena has the solutions for you.

She is a graduate of Texas Christian University, a current member of the Council of Residential Specialists, The Independent Brokers Network, National Association of Realtors, Texas Association of Realtors, and the Collin County Board of Realtors. Dena is also a Zeta Tau Alpha alumnae and on the Board of Directors for the Nichols Park Neighborhood Association.

Dena has completed several designations including CRS (Certified Residential Specialist), CNE (Certified Negotiation Expert), GRI (Graduate Realtor Institute), SFR (Short Sale & Foreclosure Resource) and TAHS (Texas Affordable Housing Specialist).

What her clients have to say....

"Thank you so much Dena! I love my new house and appreciate all of your diligent work on my behalf." NK

"Thank you for making sure that we were comfortable with each step before we took it and offering up more helpful advice rather than just lowering the price..... Thanks a million times over for helping with this daunting task." BW CS

"We couldn't have followed our dream without your help. You are a dream agent - easy to work with, smart and knowledgeable!" JT DT

"Almost instantly, Dena brought a more detailed & personalized strategy to sell my house than I had received before. I was impressed with her quick responsiveness to my many questions. My closing was a complex one, but Dena was a champ through it all. I appreciated her patient and personable attitude throughout the entire process." GE

"Dena's ability to go above and beyond her responsibilities speaks volumes about her work ethic and professionalism. I cannot recommend her more highly for any task you might consider her for, whether it's as a Realtor, a contractor, or a consultant. You'll always get your money's worth – and more." TK

Continued...

What her clients have to say....

"Dena I think you're great I've got an agent for life!" BT

"We want to thank you for the excellent service you provided as our listing agent during the sale of our home. Since we moved before selling, it was a great comfort knowing you were checking on the house frequently. We also appreciated your advice during the offers that we received, your dependable communication on all points, the occasional 'just checking' calls and your ability to pleasantly and calmly do business with just about anyone." SW DW

"You were just great to work with. I really appreciate everything that you did." DD

"We thoroughly enjoyed working with you and you made our first home purchase a very smooth transaction. We appreciate your hard work and will definitely recommend you. Thanks!" MS SS

"Thank you for all of your help with this sale." AE

"You have been such a great Realtor and have made this whole experience pleasant." "We just feel so at home and so blessed." NG

"While looking for my new home, Dena proactively found a house that was exactly what I was looking for. I viewed the house the first day it was on the market, & we submitted a contract that night. I now have my dream home thanks to Dena putting me at the front of the line to view this house." GE

"As always, you have been a pleasure to work with." JS

"This was a long process and I appreciate that you patiently put up with me the whole time. We couldn't be happier with the purchase." CO

"You did a wonderful job for us and I would love to share that experience with future clients." LT

"Thank you so much with helping us find this house and we will definitely recommend you." WY

"We are completely satisfied in the professional manner in which you conducted the sale of our homes. You went the extra mile on keeping the city off our back with the yard, getting someone in there to get the grass cut and to haul off some trash. You handled all the paperwork concerning the sale through fax and mail; therefore we did not have to return to Texas. We would highly recommend you to our friends." SC KC

"You've been awesome through all of this, Dena! Thanks for all you've done!" CB

Dena Smith CNE, CRS, GRI, TAHS

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